



FINNACLE INSTITUTE

20TH
YEAR OF OPERATION
(SINCE 2003)

BIGGEST
FINANCE
ACADEMY OF INDIA

19,000+
STUDENTS TRAINED
FULL TIME

Training
Programmes

FINPLUS

CFA (USA)

FINBRIDGE

FRM

**India's Biggest Academy of
Finance Professional Courses**

FINPLUS PROGRAM

[India's most reputed Finance Course with Guaranteed Placements
for Graduates & CFA/CA/MBA Aspirants]

Introduction

Finplus program trains candidates who are in the **final year of graduation or above** for the most coveted and competitive Finance profiles of.

EQUITY
RESEARCH

VENTURE
CAPITAL

PORTFOLIO
MANAGEMENT

INVESTMENT
BANKING

PRIVATE
EQUITY

We bridge the Huge Mismatch between the practical world and the academic world. Our program will remove the struggle & pain of entering the dream careers of finance.

The trainers come from best academic institutions of the country & are practitioners in their respective fields since a decade.

On clearance of the program a student is awarded with the coveted **FinExpert® title, prefix "FE"**

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Structure

This program will help finance enthusiasts realize their dream of becoming the best in the premium fields of finance like Investment banking, Portfolio Management, Equity Research, Private Equity, and Venture Capital.

Training

6 modules over 9 months and assessments Via Live Projects, Research Reports, Group Discussions and Vivas.

Evaluation

Module-specific assessment via group projects, reports and blogs

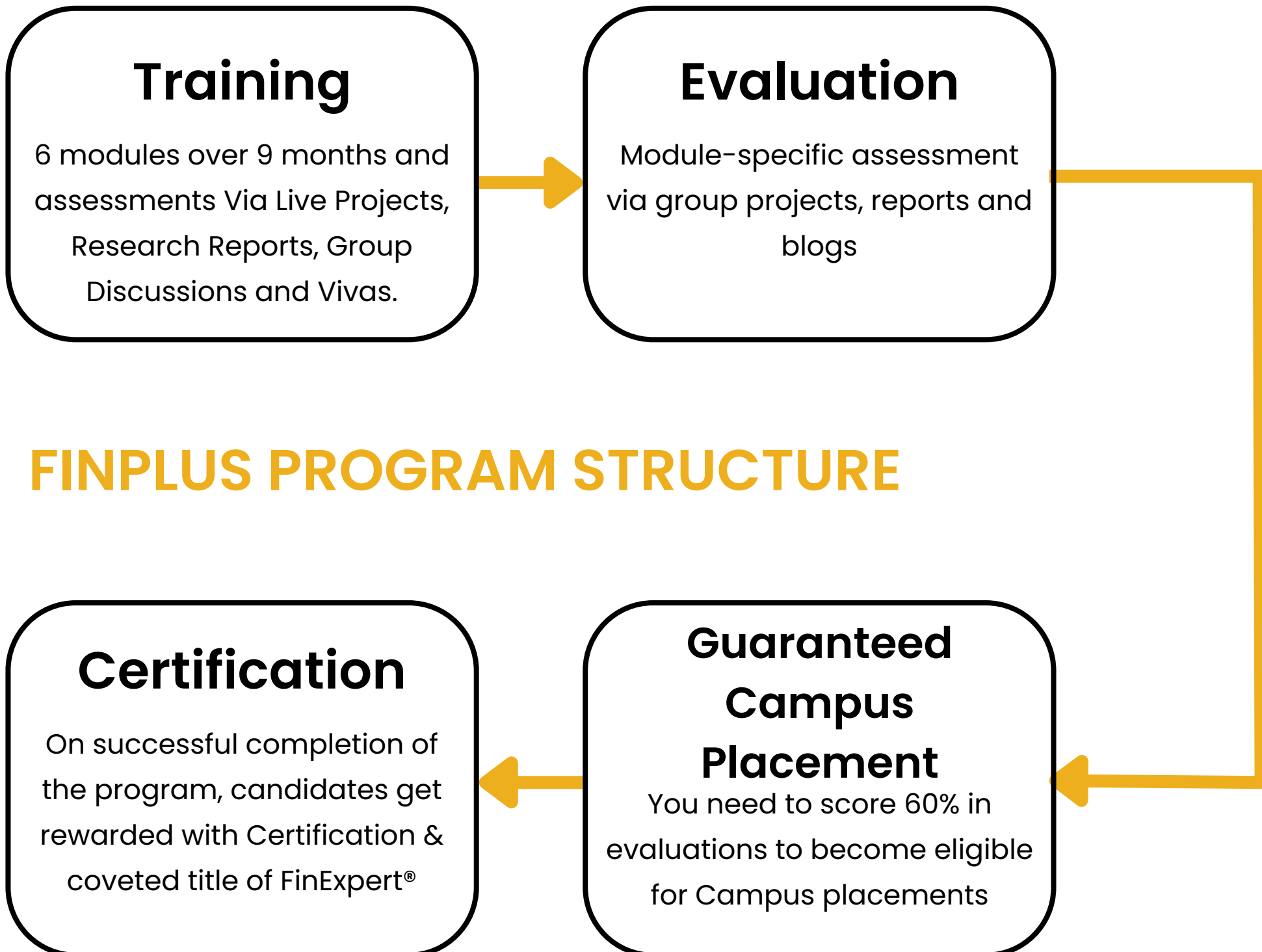
FINPLUS PROGRAM STRUCTURE

Certification

On successful completion of the program, candidates get rewarded with Certification & coveted title of FinExpert®

Guaranteed Campus Placement

You need to score 60% in evaluations to become eligible for Campus placements



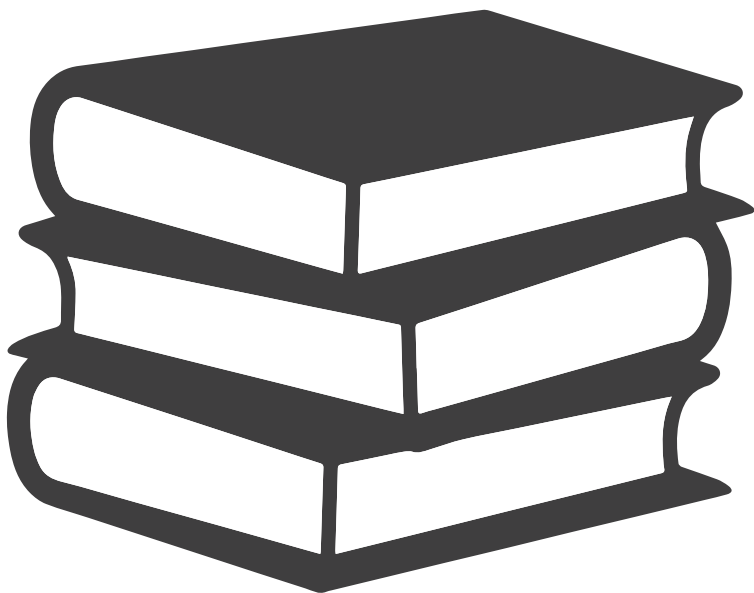
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Curriculum

The curriculum of the Finplus program is designed after interacting with 100s of finance & investment professionals in the country. In short, in the Finplus program, we teach what is required from day 1 in the real world by CIOs, Fund managers, investment bankers, venture capitalists, private equity investors, business consultants, and senior associates. We train for skills that are valued & demanded by the industry.

Every year through industry feedback, we incorporate new subjects, case studies, and testing methods to keep our candidates abreast with the latest development in capital markets.

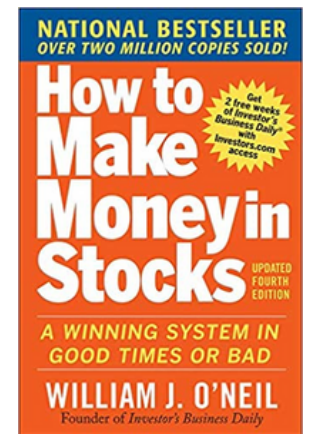
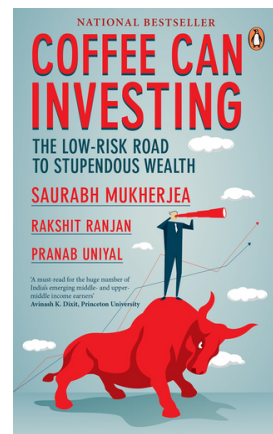
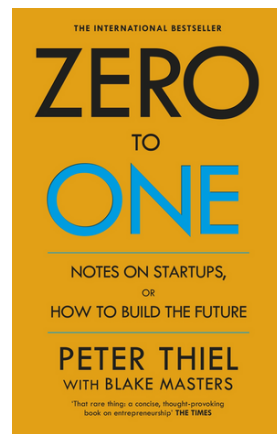
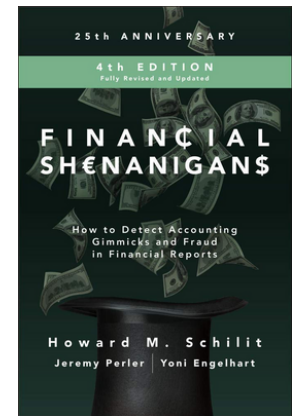
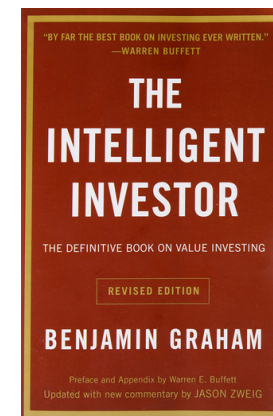
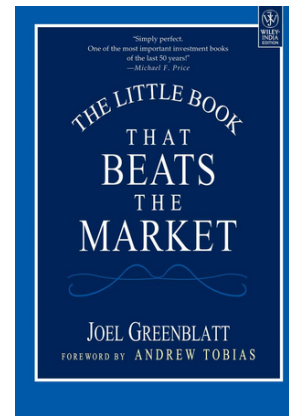
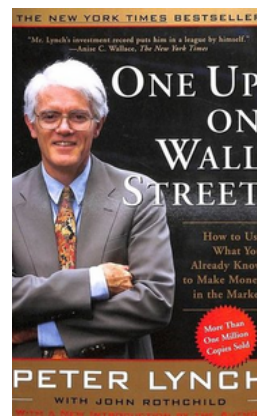
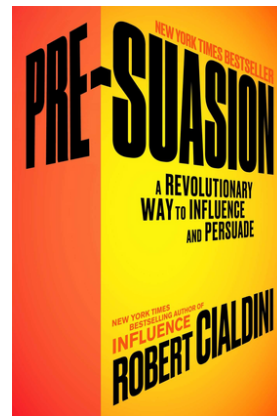


FINPLUS PROGRAM

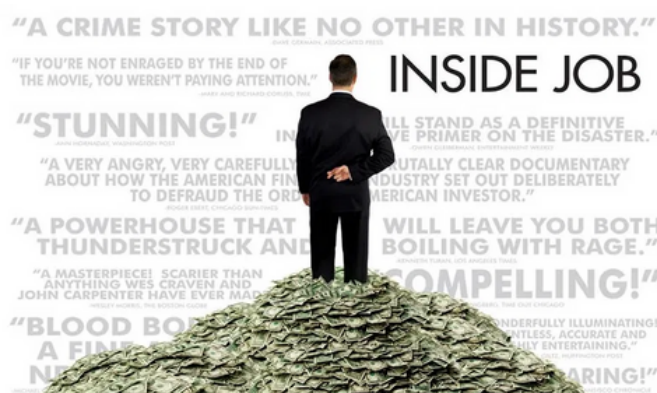
[India's most reputed Finance Course with Guaranteed Placements for Graduates & CFA/CA/MBA Aspirants]

Curriculum

Book Reading Club



We learn through the best publications and movies in the genre of Psychology, Business and Finance



CHRISTIAN BALE
STEVE CARELL
RYAN GOSLING
BRAD PITT
THE BIG SHORT



FINPLUS PROGRAM

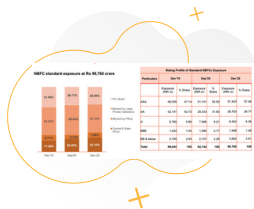
[India's most reputed Finance Course with Guaranteed Placements for Graduates & CFA/CA/MBA Aspirants]

Curriculum

75+ Live Case studies



Analysing Annual Reports & Old/New Accounting Standards



Detecting Accounting Irregularities



Sector Specific Accounting



Assessment Method

Project work on 20 Listed Companies

Learnings of the Subject

- Analyze every item of an annual report (line by line analysis of all footnotes, standalone & consolidated financial statements, Critical sections of annual reports like AOC forms, MGT sections, Auditor's report, accounting policy section, Corporate Governance Report, MD&A)
- Understand all the Indian Accounting standards (both old AS and NEW IND AS) and a relevant portion of Companies Act, 2013 applicable to Indian Listed Companies
- Detect accounting frauds and corporate governance issues
- Calculate all critical Financial & operating Ratios and adjust financial ratios as per accounting adjustments
- Interpret financial numbers to derive decisions about the business model of a company
- Prepare a complete Financial Analysis checklist & excel templates used in Equity research & Investment Banking
- Candidates are made to practise financial analysis techniques over 100+ Indian listed companies.

FINPLUS PROGRAM

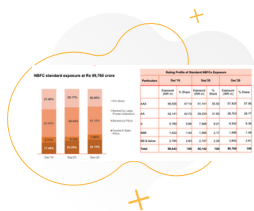
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Curriculum

75+ Live Case studies



Analysing Annual Reports & Old/New Accounting Standards



Detecting Accounting Irregularities



Sector Specific Accounting



Assessment Method

Project work on 20 Listed Companies

Financial Statement Analysis

- Analyze every item of an annual report (line by line analysis of all footnotes, standalone & consolidated financial statements, Critical sections of annual reports like AOC forms, MGT sections, Auditor's report, accounting policy section, Corporate Governance Report, MD&A)
- Understand all the Indian Accounting standards (both old AS and NEW IND AS) and a relevant portion of Companies Act, 2013 applicable to Indian Listed Companies
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Curriculum

50+ Live Case Studies



Industry Coverage Reports



Company Analysis



Scuttlebutt

Assessment Method

Research work on sectors and companies –
Blog Writing

Business Analysis

- analyse Revenue drivers, Cost Drivers & Return matrix of industry & a company
- analyse Business Model & Value chain of a company
- evaluate Risk of a business model
- evaluate competitive advantage of a company and Competitive structure of an Industry
- conduct in-depth primary/on-ground research of a company through meeting suppliers, buyers, competitors etc
- Analyse management strategies & Fund Flow of a company
- extract all the relevant industry level and company level data from DRHP, Credit Rating reports, Industry associations, Trade Journals, Annual Reports, Investor Presentations, Con-call Transcripts etc
- prepare an in-depth initiating research coverage report
- forecast financial statements of a company
- Generate Investment Ideas

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Curriculum

20 Valuation Methods



Building Financial Models



Merger & Acquisition Valuations



Assessment Method

Create a financial model from scratch

Valuation & Financial Modeling

- Prepare a full-fledged financial model on any type of company – small Cap, mid-cap & Large Cap
- Build a financial model from scratch by interconnecting P&L, Balance Sheet, Cash Flow statement, Footnotes through complex formulas, Schedules and Assumption sheets based on the logical thought processes.
- Conduct DCF Valuation, Relative Valuation, Beta calculations, waterfall charts, single & double sensitivity analysis, scenarios analysis
- Build an M&A valuation Model, Intangible Assets valuation, ESOP valuations
- Judge Market/Index Valuations & Sector Valuations
- Unique Valuations methods like Replacement Cost, SOTP, Conglomerate discounts, Holding Company Valuations, Commodity Business Valuations, cross-holding valuations
- Comprehend real case studies published by legends of valuations like Aswath Damodaran & Michael Mauboussin.

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Curriculum

Analysing Pitch Decks



De-Coding SaaS and E-commerce Business Models*



Start Up Valuations

Assessment Method

Preparing pitch on one key Indian start-up

Startups Analysis

- Analyse critical operating metrics used to analyse a start-up
- Prepare valuation model of a start-up, e-commerce and SaaS (Software) Company
- Prepare Investment Memorandum, Business Plan, Financial Plan of a start-Up
- Prepare & analyse Pitch Deck
- Analyse Term Sheets
- Case studies to understand the impact of TAM, Churn Rate, Burn Rate, CAC, high Re-investment rates, GMVs, Net
- Promoter Score on valuations of a start-up

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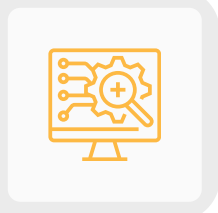
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Curriculum

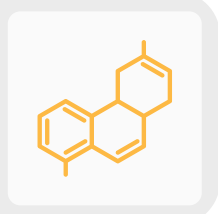
Banking
Industry



IT Industry



Specialty
Chemical
Industry



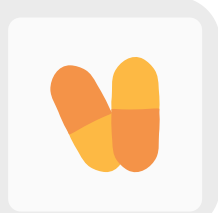
Real Estate
Industry



Cement
Industry



Pharma
Industry



Sector Analysis

- To analyse business models & Value chains
- To understand technical jargons
- To Decode complex financial statements
- To analyse Revenue Drivers, Cost Drivers & Operating metrics
- To extract relevant data from primary & secondary sources
- To apply relevant valuation technique
- To forecast financial statements & prepare Financial Models
- Candidates are made to research one company from each sector for hands-on experience

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Curriculum

Corporate Grooming

Social Profile
Buildup



Mock Interview
Prep

Resume Buildup



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Placement Process

Finnacle Institute offers **Guaranteed Full Time Placement** upon Clearing the Finplus Program to the students.

The entire Placement Process is managed by Finnacle Institute on behalf of students. The institute takes care of all the following activities so the students can focus on their preparations without going through the hassle.



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Placement Highlights



70+ Campus Recruiters

INCLUDING SOME OF INDIA'S TOP FINANCE COMPANIES



Felix Advisory
Innovating financial solutions



100% offers in India's most coveted
Finance careers to FinPlus® Graduates

EQUITY
RESEARCH
[ER]

VENTURE
CAPITAL
[VC]

PORTFOLIO
MANAGEMENT
[PMS]

INVESTMENT
BANKING
[IB]

PRIVATE
EQUITY
[PE]

These finance fields are the most attractive fields for a commerce student in terms of pay scale, social status, reputation, and future Entrepreneurship opportunities.

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Placement Highlights


Campus Placement Packages

₹ 8 Lakhs

Minimum Package

₹ 14 Lakhs

Highest Package

 Finplus program graduates are offered niche core research & valuation roles with titles such as

Research Analyst

Senior Executive

Business Analyst

Research Associate

Valuation Analyst

Equity Analyst

Investment
Banking Analyst

Private Equity
Analyst

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Student Career Trajectory

Finplus Programs provides a solid foundation in the field of finance due to which our students are able to achieve super fast growth in their careers. Some real life career path of Finplus Program Alumni is mentioned below. They achieved this just within 3-4 years after graduating from the Program.



Promoted to senior associates & Assistant Vice President (AVP) Level



Launched their Investment Management Firms in domains of Investment Advisory, Investment Banking, Wealth Management & Equity Research



Promoted to Junior Fund manager levels (managing portfolios at their respective Recruiters)



Expanding family businesses by launching new business segments



Promoted to junior Partner levels at firms i.e. having profit sharing/ESOPs at firm level



Became Entrepreneurs building their start-ups (Some have also raised various rounds of capital from VC firms & Angel Investors)



Cracked esteemed higher Education MBA/Ms colleges in US, Europe & Canada



Hired by Multinationals both in domestic markets & international Markets



Became CFA Charter holders & FRM Charter holders

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Placement Highlights



70+ Campus Recruiters

Investment Banking

- Felix advisory
- Sutherland
- Knowcraft Analytics
- Felix advisory
- Axis Capital
- Phoenix Advisers
- Yes Securities
- Equirius Capital
- Proficio Advisors
- KAPSO
- Growthally Advisors
- Sun Capital
- Cumulative Ventures
- Encito Advisors

Portfolio Management Services

- Piper Serica
- iThought PMS
- Astute Investment
- Valuequest
- Unifi Capital
- Solidarity PMS
- Molecule Ventures
- CARE PMS
- Perfect Research
- Carnelian Capital
- Banyan Capital Advisors
- Buoyant Capital
- Perpetuity Ventures
- Arthya Investment
- Solidarity Investments
- ITUS Capital
- Nirzar Family Office
- Green Portfolio
- Consortium
- Turtle Wealth
- Girik Capital
- Marcellus Investment Managers**

Private Equity & Venture Capital

- JM Financials
- India SME Investments
- SEP Ventures
- Ideaspring Capital
- Windrose Capital
- Dexter Angels
- GSW Ventures
- Venture Gurukool
- JSW Ventures**

Wealth Management

- Safe Hands
- Finaegis
- Harsh Roongta Advisors
- Goalwise
- Dilzer Consultants
- Sujata Kabra Advisors
- IndusInd Bank (SF)

Equity Research

- Omkara Capital
- Axis Capital
- MJK investments
- Alpha Invesco
- Yellow Jersey Investment
- Bastion Capital Management
- Dosch Pharmaceutical's Family Office
- Prabhudas Lilladhar
- Blue Banyan
- R Wadiwala
- Damos Trading Company
- Sutherland
- KPMG**

** Companies Cracked by Students Off-Campus

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Eligibility, Admission & Passing Rate

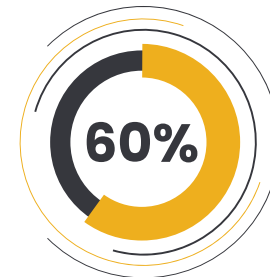
Who can join?

- TY undergraduates looking to start a career in finance,
- CFA candidates wanting an assured career in top domains of Finance,
- CA Candidates wanting an assured career in top domains of Finance,
- MBAs or working professionals with 0-3 years of experience looking for a career switch into core profiles

Eligibility Criteria for Finplus Program



Historical Passing rate of Finplus Program



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Placement Highlights

RECRUITER TESTIMONIALS

Kush Gangar

Associate Director, CARE PMS

We are quite happy with the work of the candidates (they are performing as per expectations) as they have the hunger and eagerness to learn.



HK Sudhindra

Partner | Blue Banyan

We at Blue Banyan have recruited a candidate from Finnacle and it's no exaggeration to say he has far exceeded our expectations. I have personally taught at some well known B-Schools and it is clear that the Finnacle course content is far better suited to the needs of capital markets players than what's taught elsewhere.

Vinit Rai

Executive Director, Private Equity | JM Financial

The candidate has been assisting the team in investment opportunity screening and detailed evaluation and she has done a fantastic job so far!! She has helped a lot by taking initiative and doing primary market research and supplementing it by competitive profiling of the space.. All in all, your institute is doing a terrific job!!



FINNACLE INSTITUTE PLACEMENTS

Placed Full-Time



Placed at 19



Zaid Munshi, FE
Portfolio Management



Rikin Shah, FE
Equity Research



Shreya Sahu, FE
Venture Capital



Aazeb Parbatani, FE
Equity Research



Aakash Ratole, FE
Investment Banking



Placed at 19
Ahmed Madha, FE
Portfolio Management



Mukul Jain, FE
Family Money Management



Placed at 19
Deep Gandhi, FE
Portfolio Management



Ayushi Patel, FE
Venture Capital



Vidhi Lall, FE
Structured Finance



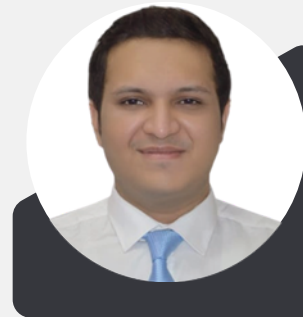
Tanay Kikla, FE
Equity Research

FINNACLE INSTITUTE PLACEMENTS

Placed Full-Time



Placed at 20
Darshil Doshi, FE
Venture Capital



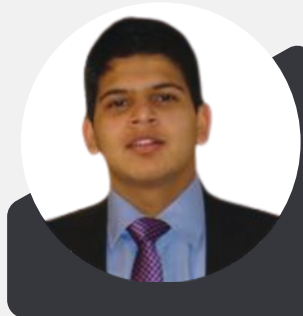
Vinit Gautam, FE
Investment Banking



Rohan Bambhani, FE
Investment Banking



Placed at 20
Javvad Vakhawala, FE
Investment Banking



Tanishq Mehra, FE
Venture Capital



Shivam Parekh, FE
Equity Research



Placed at 19
Megh Desai, FE
Investment Banking



Yash Tanna, FE
Portfolio Management



Pranay Shah, FE
Investment Banking



Placed at 20
Divyansh Agarwal, FE
Investment Banking



Krisha Kansara, FE
Portfolio Management



FINNACLE INSTITUTE PLACEMENTS

Placed Full-Time



Nikhil Jain, FE
Credit/Equity Research



Manav Shah, FE
Private Equity



Moksha Shah, FE
Investment Banking



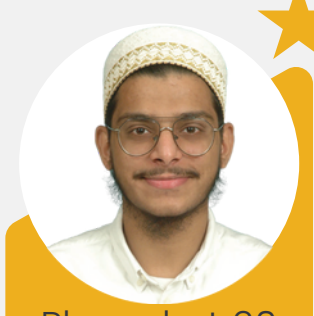
Placed at 20
Tanmay Gupta
Venture Capital



Pooja Jumani, FE
Investment Banking



Disha Jugat, CS, FE
Private Equity



Placed at 20
Aliasger Shafik, FE
Investment Banking



Kavya Shah, FE
Investment Banking



Pritul Jain, FE
Private Equity



Placed at 19
Anas Qureshi, FE
Investment Banking



Prerit Choudhary, FE
Equity Research

FINNACLE INSTITUTE PLACEMENTS

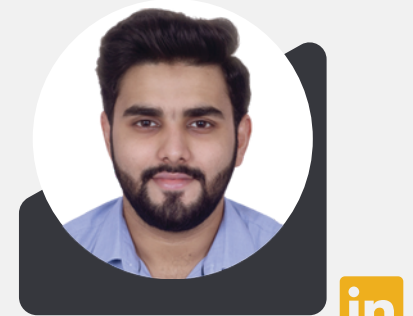
Placed Full-Time



Placed at 19
Shivani Goyal, FE
Portfolio Management



Gautam Gosar, FE
Portfolio Management



Jamal Qureshi, FE
Venture Capital



Placed at 18
Arham Shah, FE
Equity Research



Kenil Mehta, FE
Equity Research



Sanket Singh, FE
Start-up



Placed at 19
Miraj Parekh, FE
Investment Banking



Deep Sangoi, FE
Investment Banking



Laveena Jagwani, FE
Venture Capital



Maulik Chaudhari, FE
Equity Research



CA Akshay Chedha, FE
Equity Research

FINNACLE INSTITUTE PLACEMENTS

Placed Full-Time



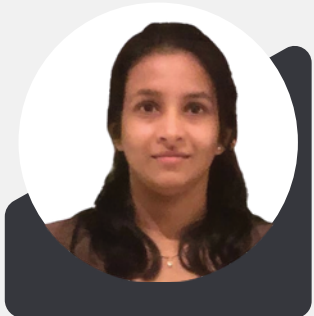
Placed at 18
Krish Narang, FE
Portfolio Management



Pankti Doshi, FE
Investment Banking



Jagjyot Singh, FE
Investment Banking



Komal Bollavathri, FE
Equity research



CA Amey Chedha, FE
Portfolio Management



Pankaj Parab, FE
Portfolio Management



Nitya Modi, FE
Investment Banking



Parth Gohil, FE
Equity Research



Avesh Bagadia, FE
Portfolio Management



Placed at 19
Dhruv Doshi, FE
Investment Banking



Yash Gandhi, FE
Private Equity

FINNACLE INSTITUTE PLACEMENTS

Placed Full-Time



Ruchit Shah, FE
Private Equity



Riva Shah, FE
Valuations



Anmol Gupta, FE
Venture Capital



Shriyansh Jain, FE
Portfolio Management



Neeraj Singh, FE
Investment Banking



Neeraj Bajoria, FE
Investment Banking



Kumanika Chhajjer, FE
Portfolio Management



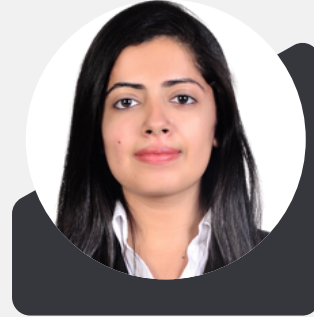
Urvi Narsaria, FE
Venture Capital



Dhara Ganatra, FE
Portfolio Management



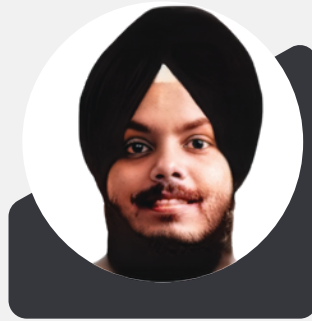
Mohammed Patel, FE
Portfolio Management



Yashika Narang, FE
Equity Research

FINNACLE INSTITUTE PLACEMENTS

Placed Full-Time



Sukhbir Singh, FE
Equity Research



Kunal Bajaj, FE
Education



Placed at 20
Vins Rafaliya, FE
Equity Research



Placed at 19
Yash Sonthaliya, FE
Portfolio Management



Placed at 19
Alakmar Daudi, FE
Equity Research



Placed at 20
Jayati Vyas, FE
Investment Banking



Placed at 19
Shivani Teli, FE
Private Equity



Placed at 19
Yashowardhan Agarwal, FE
Portfolio Management



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile

FINNACLE INSTITUTE PLACEMENTS

Current Trainee (In Process of Full-Time)



Placed at 19 

Abhilasha Bansal, FE
Investment Banking



Placed at 19 

Sujal Chindaliya, FE
Portfolio Management



Placed at 18 

Dhruv Rathod, FE
Portfolio Management



Placed at 19 

Harsh Agarwal, FE
Portfolio Management



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile

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Industry Connect

Finnacle Institute's students have had the privilege to learn from ace investors, industry veterans and renowned fund managers and gain the best out of their experiences.

At Finnacle, students get to learn from the wisdom of these market moguls. In this manner the students get to understand the market in real time, and it is of great benefit for them to be able to network with such experienced professionals of the finance sector.

A few industry leaders who have honoured Finnacle Institute and it's students are:

Learn from
Stalwart Series



Episode 1
Mr. Kenneth Andrade
CIO - Old Bridge Capital

[Click Here](#)

Learn from
Stalwart Series



Episode 2
Mr. Amit Mantri
CIO - 2 Point 2 Capital

[Click Here](#)

Learn from
Stalwart Series



Episode 3
Mr. Jigar Mistry
Buoyant Capital

[Click Here](#)


Learn from
Stalwart Series



Episode 4
Mr. Maran Govindasamy
Unifi Capital

[Click Here](#)

Learn from
Stalwart Series



Episode 5
Ekansh Mittal
CIO & Founder of
Katalyst Wealth

[Click Here](#)

Learn from
Stalwart Series



Episode 6
Prof. Sanjay Bakshi
Adjunct Professor -
Finance & Renowned Value
Investor

[Click Here](#)

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Industry Connect

Learn from
Stalwart Series



Episode 7
Jiten Parmar
Co-founder Aurum Capital

[Click Here](#)

Learn from
Stalwart Series



Episode 8
Mr. Basant Maheshwari
Founder of The Equity Desk

[Click Here](#)

Learn from
Stalwart Series



Episode 9
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